

# Synogate UG (haftungsbeschränkt)

Flexible Digital Circuit Design

 Wegedornstr. 32,  
12524 Berlin, Germany

 <https://www.synogate.com>

 [mail@synogate.com](mailto:mail@synogate.com)

 <https://linkedin.com/company/synogate>

## Looking for

-  Sales Representative
-  Fluent in ,  is a plus
-  Creative mind
-  Determined
-  Persevering
-  Willing to travel

## Offering

-  Revolutionize chip design with us
-  Great Team
-  Remote work possible
-  Flat hierarchy
-  Self-determined work style
-  Equity
-  Provision



## Who we are

We are a small team of three founders that creates and licenses designs for digital computer chips. We are developing our own tools that enable us to design these chip components in a very time efficient and reusable manner.

Our customers are companies that themselves are developing digital computer chips for hardware acceleration of various tasks and that want to buy-in stock components or outsource parts of their design work.

We are currently Exist-funded, filed for our first patent this year, and just developed and sold our first product. Now, we are seeking to ramp-up production and sales.

## What We Are Looking For

Are you determined, persevering, and a great communicator? We are looking for a Sales Representative to join us and help with their determination and creativity in a challenging B2B market. You would be responsible for:

- Strategic sales development
- Development and management sales methods
- Generation and qualification of leads
- Organization of prospects (manage CRM database)
- Support in management of future additional sales reps

English in spoken and written form is required, German is a plus. Since the products are highly technical in nature, a certain affinity towards tech is necessary to gain a high-level understanding of the products' properties and values. Having previous sales experience is also a big plus.

## What We Offer

We offer the chance to join a great team and build this company together with us. Gain first hand experience in developing and executing sales strategies in a B2B setting, while growing your network in a future-proof industry. Remote work is possible, though willingness to travel is occasionally required and at least long term once-in-a-while office presence is a plus. We offer equity and are open to negotiate compensation involving provision.

## Interested?

If you are interested contact us. We'd love to chat, explain in more depth, and answer your questions!